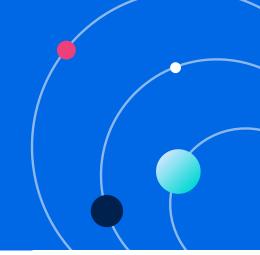# people.ai

# Fixed Fee Training Services

## Accelerate first-time to value with a flawless training and enablement experience

Your team partnered with People.ai to pave a path to better pipeline performance and revenue generation. Working with our training team can help get you down that path faster and further.

Our Fixed Fee Training Services are virtual, instructor-led sessions. They cover a variety of practical, real-world scenarios – all tailored to your different personas and use cases.

Entrusting our expertise gives you a smoother onboarding experience. Live, in-app sessions help your teams get up and running quickly with People.ai technology to accelerate adoption and first-time to value.

Our training sessions follow best-in-class learning and delivery methods, and have been continually fine-tuned based on insights from hundreds of customer deployments, as well as thousands of satisfied end users.

By completing the training, end users will have the guidance and best practices to become proficient with the use of People.ai dashboards, data, and other supported capabilities – giving your teams the insights and tips to ultimately drive better sales planning and pipeline execution.

### Key Service Benefits

Accelerate initial time to value by:

- Seamlessly onboarding new users, shortening the onramp to improved GTM productivity
- Tapping into our training curriculum that's fueled by best practices cultivated from hundreds of customer deployments
- Working with a dedicated team of People.ai experts that enhance your knowledge and proficiency
- Getting an expansion-ready framework that scales, no matter what lies ahead

# More Details on People.ai Training Services

Here's how we'll get you up and running fast, so your teams can get onto more important matters – like winning over your most promising prospects and opportunities.

| One-time Fixed Fee Training Packages | Each package includes two instructor-led virtual training sessions. Training sessions last for one hour, cover practical scenarios to encourage live, in-app practice, and allow customers to provide and receive feedback. Sessions are also tailored to persona-specific use cases (e.g., sales managers, sales reps, customer success managers). All training is led by People.ai product experts and includes post-training emails with on-demand resources for reinforcement. |
|---|---|
| Pricing | Please contact your People.ai account team for pricing information. |

## Why Do Customers Love Our People.ai Training Team?

### Our Experience
**10,000+**
Users have become more proficient with our products through our training services

### Rave Reviews
**9.0/10**
Learners consistently rave about trainings because of the practical, hands-on approach of each session

### Adoption Impact
**2x-5x**
Customers who use our training services see between 2x and 5x better user adoption, resulting in higher value and ROI

> " I was delighted at how well the training sessions went! The team solved every technical challenge and made the training engaging, keeping the interest of our sales people (not easy!). "
>
> **RevOps Leader for Global HR Software Company**